

## FRANKLIN REGIONAL COUNCIL OF GOVERNMENTS/HAMPSHIRE COUNCIL OF GOVERNMENTS

## COOPERATIVE WINTER SALT BID W2-2017-2018

CONTRACT AWARDS - **Bold indicates Primary Award** *Italics indicate Secondary Award*

PRICES PER TON - Contract Dates: OCTOBER 1, 2017 - SEPTEMBER 30, 2018

Name of Company		Eastern Minerals 134 Middle St. Lowell, MA 01852	Cargill Deicing 24950 Country Club Blv Ste 450 No Olmsted OH 44070	Morton Salt 123 North Wacker Drive Chicago, IL 60606-1743	American Rock Salt, PO Box 190, Mt. Morris, NY 14510	Apalachee LLC 1423 Highland Ave Rochester, NY 14620	Saltine Warrior 1 Shaw St. PO Box 101, Fall River, MA 02724
Tel		Deliveries 800-331-0131	800-600-7258	ordering: 855-665-4540	888-762-7258	585-442-4131	401-862-5343
Fax or Email		tel 978-458-6420 fax 978-251-8244	440-716-0763	312-807-2669	585-243-7676	585-244-7187	saltinewarrior1@g mail.com
Location of Storage		Coeymans, NY	Westfield MA, W Spfld, MA and Lansing, NY	Albany, NY	Worcester, MA Troy, NY	Coeymans, NY	Fall River, MA
<b>Rock Salt Delivered</b>							
Town	Delv'd Tons						
Ashfield	1,000	\$60.80	\$59.68	\$71.87	\$69.01	<b>\$57.75</b>	\$62.77
Bernardston	230	\$63.00	\$62.91	\$79.34	\$67.01	<b>\$57.75</b>	\$62.18
Colrain	700	\$64.00	\$68.49	\$74.42	\$66.01	<b>\$57.75</b>	no bid
Conway	1,000	\$63.10	<b>\$57.25</b>	\$75.03	\$66.00	\$57.75	\$62.50
Deerfield	700	\$62.50	\$62.91	\$78.68	\$68.01	<b>\$57.75</b>	\$62.06
Erving	120	\$64.00	\$62.91	\$75.43	\$66.01	<b>\$57.75</b>	\$62.05
Gill	260	\$63.00	\$62.91	\$87.54	\$66.01	<b>\$57.75</b>	\$63.01
Greenfield	500	\$63.00	<b>\$57.25</b>	\$92.94	\$66.01	\$57.75	\$61.78
Hadley	600	\$61.35	<b>\$57.25</b>	\$74.97	\$66.01	\$57.75	\$60.24
Heath	200	\$64.00	\$64.44	\$74.47	\$65.00	<b>\$57.75</b>	\$66.70
Leverett	800	\$61.60	<b>\$57.25</b>	\$76.93	\$66.01	\$57.75	\$60.40
Leyden	400	\$64.50	\$62.91	\$77.94	\$66.01	<b>\$57.75</b>	\$64.96
Montague	1,000	\$62.10	\$59.68	\$77.54	\$66.01	<b>\$57.75</b>	\$61.54
New Salem	500	\$63.00	\$59.68	\$76.75	\$66.01	<b>\$57.75</b>	\$60.81
Northfield	2,000	\$61.93	\$62.91	\$77.54	\$66.01	<b>\$57.75</b>	\$61.40
Orange	500	\$63.00	\$62.91	\$84.42	\$66.01	<b>\$57.75</b>	\$60.74
Rowe	400	\$62.50	\$64.44	\$73.17	\$66.00	<b>\$57.75</b>	\$67.07
Shutesbury	275	\$63.00	\$59.68	\$76.75	\$66.01	<b>\$57.75</b>	\$62.06
Sunderland	1,000	\$61.90	<b>\$57.25</b>	\$78.35	\$66.01	\$57.75	\$60.93
Warwick	1,000	\$60.35	\$62.91	\$74.42	\$66.01	<b>\$57.75</b>	\$60.01
Wendell	400	\$63.00	\$59.68	\$75.92	\$66.01	<b>\$57.75</b>	\$61.64
Whately	700	\$62.50	<b>\$57.25</b>	\$76.21	\$67.01	\$57.75	\$61.98
<b>Sodium Chloride Crushed Rock Salt Treated w/Liquid M</b>							
Town	Tons	Eastern Minerals 134 Middle St. Lowell, MA 01852	Cargill Deicing 24950 Country Club Blv Ste 450 No Olmsted OH 44070	Morton Salt 123 North Wacker Drive Chicago, IL 60606-1743	American Rock Salt, PO Box 190, Mt. Morris, NY 14510	Apalachee LLC 1423 Highland Ave Rochester, NY 14620	Saltine Warrior 1 Shaw St. PO Box 101, Fall River, MA 02724
Bernardston	66	\$94.00	\$73.91	\$97.34	\$84.01	<b>\$73.00</b>	no bid
Buckland	1500	\$82.85	<b>\$71.32</b>	\$91.37	\$85.01	\$73.00	no bid
Charlemont	300	\$79.25	\$73.91	\$91.29	\$84.26	<b>\$73.00</b>	no bid
Greenfield	1200	\$92.00	<b>\$71.32</b>	\$110.94	\$83.01	\$73.00	no bid
Hadley	1,800	\$81.95	<b>\$71.32</b>	\$92.97	\$79.79	\$73.00	no bid
Heath	1,100	\$93.00	\$76.15	\$92.47	\$80.43	<b>\$73.00</b>	no bid
Leverett	100	\$84.00	<b>\$71.32</b>	\$94.93	\$84.01	\$73.00	no bid
Orange	3,500	\$79.90	<b>\$71.32</b>	\$102.42	\$80.01	\$73.00	no bid
Rowe	100	\$87.00	\$76.15	\$91.17	\$84.00	<b>\$73.00</b>	no bid
Shelburne	550	\$81.50	<b>\$71.32</b>	\$90.37	\$84.01	\$73.00	no bid
Shutesbury	600	\$82.35	<b>\$71.32</b>	\$94.75	\$80.01	\$73.00	no bid
Sunderland	100	\$94.00	<b>\$71.32</b>	\$96.35	\$83.01	\$73.00	no bid
Wendell	100	\$94.00	<b>\$71.32</b>	\$93.92	\$82.01	\$73.00	no bid

<b>Type of Liquid</b>	PROMELT ULTRA 2000(mag chloride 24-27%)	CLEARLANE LIQUID (mag chloride 26-29%)	BULK BLIZZARD WIZARD PLUS ICE B GONE (mag chloride & molasses)	FIRE ROCK 8 GAL BLEND (liquid calcium 20-40%)	PROMELT ULTRA 2000(mag chloride 24- 27%)	No Liquid
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