

FRANKLIN REGIONAL COUNCIL OF GOVERNMENTS Highway Contracts for Winter Sand, Salt and Liquid contracts Oct.1, 2019 -Sept 30, 2020

These prices are firm for all DELIVERED Products.

REGARDING PRIMARY/SECONDARY CONTRACTS: FOR ROAD SALT (W-2), THERE IS/WILL BE A PRIMARY CONTRACT AND A SECONDARY CONTRACT when there were at least two responsible bidders. The Secondary contract is in *ITALICS*. You SHOULD USE the *Secondary* contract FOR APPROX 30% OF YOUR ESTIMATED NEED. All of our contracts are in digital format, you will be emailed a complete copy of the Contract Document with the Insurance Certificate IF YOU REQUEST IT. It is YOUR RESPONSIBILITY TO READ AND UNDERSTAND THE CONTRACTS for the work you are contracting.

Town - Bid #	Product	Vendor	Price	Est Qty	MaDOT Period Pricing Apply?	Per	Must collect Certified Payroll?	Contact Phone	Contact Email	Total Estimated Value of PRIME Contracts
BELCHERTOWN										
W-2	Rock Salt Delivered-Primary	Eastern Minerals	\$59.000	200		ton		978-458-6420	info@easternminerals.com	\$ 11,800.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Morton Salt</i>	<i>\$59.450</i>	<i>200</i>		<i>ton</i>		<i>855-665-4540</i>	<i>buyroadsalt@mortonsalt.com</i>	
W-2	Treated Rock Salt Delivered-Primary	LEED Salt	\$75.210	2,500		ton		508-297-7258	sales@leedsalt.com	\$ 188,025.00
<i>Secondary W-2</i>	<i>Treated Rock Salt Delivered</i>	<i>Morton Salt</i>	<i>\$75.450</i>	<i>2,500</i>		<i>ton</i>		<i>855-665-4540</i>	<i>buyroadsalt@mortonsalt.com</i>	
										\$ 199,825.00
CHESTER										
W-2	Rock Salt Delivered-Primary	Eastern Minerals	\$59.000	1,000		ton		978-458-6420	info@easternminerals.com	\$ 59,000.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Morton Salt</i>	<i>\$59.070</i>	<i>1,000</i>		<i>ton</i>		<i>855-665-4540</i>	<i>buyroadsalt@mortonsalt.com</i>	
W-2	Treated Rock Salt Delivered-Primary	Eastern Minerals	\$73.500	1,000		ton		978-458-6420	info@easternminerals.com	\$ 73,500.00
<i>Secondary W-2</i>	<i>Treated Rock Salt Delivered</i>	<i>Morton Salt</i>	<i>\$75.070</i>	<i>1,000</i>		<i>ton</i>		<i>855-665-4540</i>	<i>buyroadsalt@mortonsalt.com</i>	
										\$ 132,500.00
CHESTERFIELD										
W-2	Rock Salt Delivered-Primary	Morton Salt	\$59.230	150		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 8,884.50
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Eastern Minerals</i>	<i>\$61.500</i>	<i>150</i>		<i>ton</i>		<i>978-458-6420</i>	<i>info@easternminerals.com</i>	
W-2	Treated Rock Salt Delivered	Morton Salt	\$75.230	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 52,661.00
<i>Secondary W-2</i>	<i>Treated Rock Salt Delivered</i>	<i>Champion Salt</i>	<i>\$77.990</i>	<i>700</i>		<i>ton</i>		<i>636-484-0256</i>	<i>lmyers@cpa.com</i>	
										\$ 61,545.50
CUMMINGTON										
W-2	Rock Salt Delivered	Morton Salt	\$59.430	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 41,601.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Eastern Minerals</i>	<i>\$62.000</i>	<i>700</i>		<i>ton</i>		<i>978-458-6420</i>	<i>info@easternminerals.com</i>	
										\$ 41,601.00
EASTHAMPTON										
W-2	Rock Salt Delivered	Morton Salt	\$55.330	3,500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 193,655.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Eastern Minerals</i>	<i>\$59.000</i>	<i>3,500</i>		<i>ton</i>		<i>978-458-6420</i>	<i>info@easternminerals.com</i>	
W-2	Treated Rock Salt Delivered	Morton Salt	\$80.330	3,500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 281,155.00
W-3	Pretreatment - Liquid Mag Chloride	Innovative Municipal	\$1.280	13,000		gallons		800-257-5808	bids@innovativecompany.com	\$ 16,640.00
										\$ 491,450.00
GOSHEN										
W-2	Rock Salt Delivered	Morton Salt	\$57.130	250		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 14,282.50
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Champion Salt</i>	<i>\$61.980</i>	<i>250</i>		<i>ton</i>		<i>636-484-0256</i>	<i>lmyers@cpa.com</i>	
										\$ 14,282.50
GRANBY										
W-2	Rock Salt Delivered	Morton Salt	\$56.360	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 39,452.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Eastern Minerals</i>	<i>\$59.000</i>	<i>700</i>		<i>ton</i>		<i>978-458-6420</i>	<i>info@easternminerals.com</i>	
W-2	Treated Rock Salt Delivered	Morton Salt	\$72.860	1,200		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 87,432.00
<i>Secondary W-2</i>	<i>Treated Rock Salt Delivered</i>	<i>Champion Salt</i>	<i>\$75.150</i>	<i>1,200</i>		<i>ton</i>		<i>636-484-0256</i>	<i>lmyers@cpa.com</i>	
W-3	Pretreatment - Liquid Mag Chloride	Innovative Municipal	\$1.280	12,000		gallons		800-257-5808	bids@innovativecompany.com	\$ 15,360.00
										\$142,244.000
GRANVILLE										
W-2	Rock Salt Delivered	Morton Salt	\$57.660	500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 28,830.00
<i>Secondary W-2</i>	<i>Rock Salt Delivered</i>	<i>Eastern Minerals</i>	<i>\$59.000</i>	<i>500</i>		<i>ton</i>		<i>978-458-6420</i>	<i>info@easternminerals.com</i>	
W-2	Treated Rock Salt Delivered	Champion Salt	\$76.740	1,500		ton		636-484-0256	lmyers@cpa.com	\$ 115,110.00
<i>Secondary W-2</i>	<i>Treated Rock Salt Delivered</i>	<i>Morton Salt</i>	<i>\$77.160</i>	<i>1,500</i>		<i>ton</i>		<i>855-665-4540</i>	<i>buyroadsalt@mortonsalt.com</i>	
										\$ 143,940.00
HATFIELD										

Town - Bid #	Product	Vendor	Price	Est Qty	MaDOT Period Pricing Apply?	Per	Must collect Certified Payroll?	Contact Phone	Contact Email	Total Estimated Value of PRIME Contracts
W-2	Rock Salt Delivered	Eastern Minerals	\$59.900	700		ton		978-458-6420	info@easternminerals.com	\$ 41,930.00
Secondary W-2	Rock Salt Delivered	Morton Salt	\$61.810	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	
										\$ 41,930.00
MIDDLEFIELD										
W-2	Rock Salt Delivered	Morton Salt	\$59.860	500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 29,930.00
Secondary W-2	Rock Salt Delivered	Eastern Minerals	\$59.900	500		ton		978-458-6420	info@easternminerals.com	
W-2	Treated Rock Salt Delivered	Morton Salt	\$75.860	100		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 7,586.00
Secondary W-2	Treated Rock Salt Delivered	Champion Salt	\$77.990	100		ton		636-484-0256	lmyers@cpa.com	
										\$ 37,516.00
MONTGOMERY										
W-2	Rock Salt Delivered	Morton Salt	\$56.490	200		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 11,298.00
Secondary W-2	Rock Salt Delivered	Eastern Minerals	\$63.000	200		ton		978-458-6420	info@easternminerals.com	
W-2	Treated Rock Salt Delivered	Morton Salt	\$75.490	300		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 22,647.00
Secondary W-2	Treated Rock Salt Delivered	Champion Salt	\$78.990	300		ton		636-484-0256	lmyers@cpa.com	
										\$33,945.00
PELHAM										
W-2	Rock Salt Delivered	Eastern Minerals	\$ 57.80	250		ton		978-458-6420	info@easternminerals.com	\$ 14,450.00
Secondary W-2	Rock Salt Delivered	Morton Salt	\$ 58.91	250		ton		855-665-4540	buyroadsalt@mortonsalt.com	
W-2	Treated Rock Salt Delivered	Morton Salt	74.910	850		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 63,673.50
Secondary W-2	Treated Rock Salt Delivered	Champion Salt	77.460	850		ton		636-484-0256	lmyers@cpa.com	
W-3	Liquid Pretreatment- LIQUID MAG CHLORIDE/OPBE	Innovative Municipal	1.280	5,000		gallons		800-257-5808	bids@innovativecompany.com	\$ 6,400.00
										\$84,523.50
PLAINFIELD										
W-2	Rock Salt Delivered	Morton Salt	\$57.640	1,000		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 57,640.00
Secondary W-2	Rock Salt Delivered-Secondary	Eastern Minerals	\$59.900	1,000		ton		978-458-6420	info@easternminerals.com	
W-2	Treated Rock Salt Delivered	Morton Salt	\$76.640	150		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 11,496.00
Secondary W-2	Treated Rock Salt Delivered	Champion Salt	\$80.030	150		ton		636-484-0256	lmyers@cpa.com	
										\$ 69,136.00
RUSSELL										
W-2	Rock Salt Delivered	Morton Salt	\$56.120	300		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 16,836.00
Secondary W-2	Rock Salt Delivered - Secondary	Champion Salt	\$62.820	400		ton		636-484-0256	lmyers@cpa.com	
W-2	Treated Rock Salt Delivered	Morton Salt	\$73.120	150		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 10,968.00
Secondary W-2	Treated Rock Salt Delivered	Champion Salt	\$76.990	150		ton		636-484-0256	lmyers@cpa.com	
										\$ 27,804.00
SANDISFIELD										
W-2	Rock Salt Delivered	Morton Salt	\$54.470	1,500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 81,705.00
Secondary W-2	Rock Salt Delivered	Eastern Minerals	\$59.900	1,500	450	ton		978-458-6420	info@easternminerals.com	
W-2	Treated Rock Salt Delivered	Morton Salt	\$70.470	500		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 35,235.00
Secondary W-2	Treated Rock Salt Delivered	Eastern Minerals	\$79.000	500		ton		978-458-6420	info@easternminerals.com	
										\$ 116,940.00
SOUTH HADLEY										
W-2	Rock Salt Delivered-Primary	Morton Salt	\$57.300	3,000		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 171,900.00
Secondary W-2	Rock Salt Delivered-Secondary	Eastern Minerals	\$58.000	3,000		ton		978-458-6420	info@easternminerals.com	
W-3	Liquid Pretreatment - Liquid Calc Chloride OBPE	Safe Roads	\$1.240	10,000		gallons		508-364-1739	saferoadsservices@comcast.net	\$12,400.000
										\$ 184,300.00
SOUTHAMPTON										
W-2	Rock Salt Delivered-Primary	Morton Salt	\$55.330	600		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 33,198.00
Secondary W-2	Rock Salt Delivered-Secondary	Eastern Minerals	\$59.900	600		ton		978-458-6420	info@easternminerals.com	
W-2	Treated Rock Salt Delivered-Primary	Morton Salt	\$76.330	800		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 61,064.00
Secondary W-2	Treated Rock Salt Delivered-Secondary	LEED Salt	\$79.210	800		ton		508-297-7258	sales@leedsalt.com	
										\$ 94,262.00
WESTHAMPTON										
W-2	Rock Salt Delivered-Primary	Eastern Minerals	\$60.000	1,000		ton		978-458-6420	info@easternminerals.com	\$60,000.000
Secondary W-2	Rock Salt Delivered-Secondary	Morton Salt	\$56.610	1,000		ton		855-665-4540	buyroadsalt@mortonsalt.com	
W-3	Liquid Pretreatment - Liquid Calc Chloride OBPE	All States Asphalt	\$1.300	3,000		gallons		413-665-7021	asphalt@asmg.com	\$3,900.000

Town - Bid #	Product	Vendor	Price	Est Qty	MaDOT Period Pricing Apply?	Per	Must collect Certified Payroll?	Contact Phone	Contact Email	Total Estimated Value of PRIME Contracts	
											\$63,900.000
WILLIAMSBURG											
W-2	Rock Salt Delivered	Morton Salt	\$58.410	600		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 35,046.00	
Secondary W-2	Rock Salt Delivered	Eastern Minerals	\$59.900	600		ton		978-458-6420	info@easternminerals.com		
W-3	Liquid Pretreatment - Liquid Mag Chloride/OBPE	Innovative Municipal	\$1.280	10,000		gallons		800-257-5808	bids@innovativecompany.com	\$ 12,800.00	
											\$ 47,846.00
WORTHINGTON											
W-2	Rock Salt Delivered	Morton Salt	\$58.370	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 40,859.00	
Secondary W-2	Rock Salt Delivered	Eastern Minerals	\$60.700	700		ton		978-458-6420	info@easternminerals.com		
W-2	Treated Rock Salt Delivered	Morton Salt	\$78.370	700		ton		855-665-4540	buyroadsalt@mortonsalt.com	\$ 54,859.00	
Secondary W-2	Treated Rock Salt Delivered	Eastern Minerals	\$78.500	700		ton		978-458-6420	info@easternminerals.com		
											\$ 95,718.00
CREATED 9-19-2019 by Andrea Woods										\$ 2,125,208.50	

All States Asphalt	413-665-7021	asphalt@asmg.com
American Rock Salt	888-762-7258	customerservice@americanrocksalt.com
Apalachee, LLC	585-442-4131	tom@apalacheesalt.com
Bartlett Consolidated	508-746-4246	crystal@bartlettconsolidated.com
BDM Sweeper Service	603-357-5835	bdm@arlingtonpaving.com
Cargill Deicing Techn.	800-600-7258	Denise-Koch@cargill.com
Champion Salt	636-484-0256	lmyers@cpa.com
Chemical Equip Labs	610-497-9390	melissaj@chemicalequipmentlabs.com
Chemung Supply	607-733-5506	mstemerman@chemungsupply.com
Cold Mix Manufacturing	718-463-1444	orders@GreenPatch.com
Comer Contracting	860-677-0603	rbeisiegel@comercontracting.com
Commonwealth Guardrail	413-572-6800	allen@commonwealthguardrail.com
Costello Industries	860-666-3311	jacostello@costelloindustries.com
Crack Sealing, Inc.	508-823-9700	rwhite@cracksealinginc.com
Delucca Fence	978-688-2877	bjdelucca-rea@deluccafence.com
Delta Sand and Gravel	413-665-4051	office@delta-sand.com
Eastern Minerals	978-458-6420	info@easternminerals.com
EJ Prescott	413-543-8888	jeremy.golec@ejprescott.com
Jack Farrelly Co.	508-752-7473	sheila@jfpipes.com
Garrity Asphalt	860-243-2300	billy.garrity@garrityasphalt.com
G.B. Hastie Fence Co.	413-786-1254	jnareau-toti@hastiefence.com
Gorman Group	518-462-5401	kwilson@gormanroads.com
HD Supply Waterworks	413-732-8400	Richard.Kostek@hdsupply.com
HiWay Safety Systems	781-982-9229	kathy@hiwayss.com
Innovative Municipal	800-257-5808	bids@innovativecompany.com
JR Sweeping	413-786-2168	jrsweeping@aol.com
LEED Salt	508-297-7258	sales@leedsalt.com
Northeast Paving	413-498-2956	jjspring@eurovia.us
Markings Inc.	781-826-5771	monique@markingsinc.com
Mitchell Sand and Gravel	413-625-6141	LMitchell@mitchellaggregate.com
Morton Salt	855-665-4540	buyroadsalt@mortonsalt.com
Murray Paving	508-429-9400	stevemurraypave@gmail.com
Northeast Paving/Eurovia	413-498-2956	joseph.spring@eurovia.us
Ondrick Natural Earth	413-594-8803	sarah@ondrickmr.com
PJ Keating	978-582-5234	arix@pjkeating.com
Palmer Paving	413-283-8354	fhugli@palmerpaving.com
Poirier Guidelines	978-249-7652	poirierguidelines@hotmail.com
Porter Transportation	978-575-0567	portertrans@verizon.com
Premier Fence	781-821-5900	johnf@premier-fence.com
Rafferty Fine Grading	860-763-0100	rhonda@raffertyfinegrading.com
Reclamation LLC	845-331-6500	esimo@peckham.com
Ribco Supply	413-663-3791	glenn.ribco@gmail.com
Safe Roads	508-364-1739	saferoadservices@comcast.net
Saltine Warrior	401-862-5343	saltinewarrior1@gmail.com
Seaboard Asphalt	410-355-0330	Shawn.Campbell@seboardasphalt.com
Sealcoating dba Indus	781-428-3400	art.baker@indusinc.com
Split Excavating	413-582-1262	brenda@splitexcavating.net
Trew Stone	413-665-4055	estimating@asmg.com
Triton Stormwater	401-524-0534	janastasiades@tritonstormwater-ne.com

Warner Brothers 413-665-4055
Zoar Stone and Gravel 413-339-0100

emccarthy@asmg.com
zoarsandg@outlook.com